
July 31, 2014

To: Licensed Non-Profit Producers (LNPP)

From: Ken Groggel, Manager
Medical Cannabis Program (MCP)

Re: 2014 Second Quarter Report Summary

The following information is compiled from the quarterly data reports submitted by the LNPPs. This information is intended for the Dept. of Health and LNPPs and is considered an estimate only.

Patients:

- Number who purchased this quarter – 13,664. Average per LNPP – 594. High – 1,749 & 1,497. Low – 16 & 59. Three producers reported serving fewer than 100 patients & three producers reported serving over 1,000 patients.
- Average amount purchased per patient – 22 grams. High – 52 & 50. Low – 3 & 3. Seven producers reported more than 30 grams average per patient. Four producers reported an average of 7 grams or less per patient.
- Average price per gram (flowers & buds) – Average per LNPP - \$11.75. High - \$14.00 & 13.95. Six producers reported the average price of \$13.00 or more. Low - \$8.76 & \$8.98. Three producers reported the average price under \$10.00.
- Number of grams provided free of charge – 5,759. Sixteen producers reported providing free medicine to patients. High – 2,745 & 670. Low – 9 & 35. Nine producers reported more than 150 grams provided free of charge.

Production:

- Total plants in production – 3,351. Average per LNPP – 145. High – 150 X 14 LNPPs. Low – 110 & 122.
- Number of plants harvested – 1,720. Average per LNPP – 75. High – 136 & 119. Low – 28 & 40. Five producers reported harvesting over 100 plants. Four producers reported harvesting 50 plants or less.
- Total yield – 452,929 grams. Average per LNPP – 19,692. High – 57,941 & 47,202. Low – 2,830 & 4,200. Five producers reported yields over 30,000 grams. Nine producers reported yields less than 10,000 grams.
- Product in stock (flowers & buds) – 193,791 grams. Average per LNPP – 8,425 grams. High – 60,623 & 25,645. Six producers report over 10,000 grams in stock. Low – 0 & 240. Three producers reported 0 grams in stock.

MEDICAL CANNABIS PROGRAM

Income:

- Total receipts - \$5,041,658. Average per LNPP - \$219,202. High - \$615,054 & \$569,717. Five producers reported total receipts over \$300,000. Low – \$13,512 & \$63,750. Seven producers reported total receipts less than \$100,000.

Expenses:

- Gross receipts tax paid - \$365,126. Average per LNPP - \$15,875. High - \$44,516 & \$43,438. Five producers reported more than \$20,000 in gross receipts tax paid. Low - \$374 & \$687. Four producers reported less than \$5,000 in gross receipts tax paid.
- Amount paid for testing – \$37,459. Average per LNPP - \$1,628. High - \$7,494 & \$7,300. Three producers reported paying more than \$7,000 for testing. Eight producers reported no testing expense.
- Salaries, stipends and other compensation - \$1,805,348. Average per LNPP - \$78,493. High - \$218,792 & \$216,106. Six producers reported compensation over \$100,000. Low – \$5,000 & \$16,162. Six producers reported compensation less than \$30,000.

Producer to Producer or Manufacturer Transactions:

- Total transactions – 159. Average per LNPP – 7. High – 27 & 26. Low – Six producers reported 0 transactions. Producer to producer sales of plant material accounted for 64 transactions.

Patient and Caregiver Purchases:

- Purchases of 28 grams or more at one time – 862. High – 182 & 91. Low – 0 & 2. Reporting errors include incomplete or inaccurate ID codes and adding letters (g & gr) in the Amount Purchased column. A review of the data this quarter revealed that three producers exceeded the Adequate Supply definition by selling more than 6 ounces of usable cannabis to a patient or caregiver in a 3 month period. In addition, six qualified patients exceeded the Adequate Supply definition by purchasing from more than one LNPP.

Let me know if you have any questions.

Thank you for your continued support and service to the qualified patients of New Mexico.